## BlackRock Kelso Capital

May 2014
Investor Presentation

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## Overview Q1 2014

## As of and for the Three Months Ended March 31, 2014

- Investment Portfolio: \$1,140.2 million
- Net Assets: $\$ 714.3$ million or $\$ 9.59$ per share
- Net Investment Income: $\$ 11.1$ million or $\$ 0.15$ per share ${ }^{(1)}$
- Purchases of Investments: $\$ 63.0$ million ${ }^{(2)}$
- Sales, Repayments and Other Exits: $\$ 188.0$ million
- Net Investment Income, as adjusted ${ }^{(3)}$ : $\$ 14.3$ million or $\$ 0.19$ per share ${ }^{(1)}$
- Average Investment by Portfolio Company, at Amortized Cost ${ }^{(4)}$ : $\$ 25.8$ million
- Indebtedness: $\$ 459.0$ million
- Credit Facility Availability: $\$ 250.0$ million
- Asset Coverage Ratio: 255\%

Financial Highlights

| As of and for the Three Months Ended | 6/30/12 |  | 9/30/12 |  | 12/31/12 |  | 3/31/13 |  | 6/30/13 |  | 9/30/13 |  | 12/31/13 |  | 3/31/14 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Investment Income, as adjusted ${ }^{(1,3)}$ | \$ | 0.25 | \$ | 0.30 | \$ | 0.27 | \$ | 0.22 | \$ | 0.26 | \$ | 0.22 | \$ | 0.22 | \$ | 0.19 |
| Net Realized Gains (Losses) ${ }^{(1)}$ |  | (1.03) |  | 0.04 |  | (0.21) |  | 0.00 |  | (0.79) |  | 0.00 |  | (0.09) |  | 0.45 |
| Net Unrealized Gains (Losses) ${ }^{(1)}$ |  | 1.01 |  | (0.17) |  | 0.12 |  | 0.22 |  | 0.66 |  | 0.15 |  | 0.44 | I | (0.30) |
| Net Income, as adjusted ${ }^{(1,3)}$ |  | 0.23 |  | 0.17 |  | 0.18 |  | 0.45 |  | 0.13 |  | 0.36 |  | 0.58 | I | 0.35 |
| Net Asset Value at End of Period ${ }^{(5)}$ |  | 9.61 |  | 9.55 |  | 9.31 |  | 9.47 |  | 9.37 |  | 9.38 |  | 9.54 | I | 9.59 |
| Distributions Declared ${ }^{(1)}$ | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 | \$ | 0.26 |
| Average Shares Outstanding - Basic, in millions ${ }^{(1)}$ |  | 73.6 |  | 73.7 |  | 73.8 |  | 74.0 |  | 74.1 |  | 74.2 |  | 74.4 | I | 74.5 I |
| Total Shares Outstanding at End of Period |  | 73.6 |  | 73.7 |  | 73.8 |  | 74.0 |  | 74.1 |  | 74.2 |  | 74.4 | I | 74.5 」 |


| \$ in millions |  | /30/12 |  | /30/12 |  | 2/31/12 |  | 31/13 |  | /30/13 |  | /30/13 |  | /31/13 |  | 3/31/14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Portfolio at Cost ${ }^{(7)}$ | \$ | 1,138.4 | \$ | 1,079.8 | \$ | 1,037.3 | \$ | 982.3 | \$ | 919.6 | \$ | 1,039.2 | \$ | 1,084.5 |  | 993.8 |
| Investment Portfolio at Fair Value ${ }^{(7)}$ | \$ | 1,165.5 | \$ | 1,094.0 | \$ | 1,061.6 | \$ | 1,022.8 | \$ | 1,009.2 | \$ | 1,139.1 | \$ | 1,218.0 |  | 1,106.1 |
| Fair Value \% Cost ${ }^{(7)}$ |  | 102.4\% |  | 101.3\% |  | 102.3\% |  | 104.1\% |  | 109.7\% |  | 109.6\% |  | 112.3\% |  | .3\% |
| Number of Portfolio Companies |  | 53 |  | 50 |  | 47 |  | 44 |  | 41 |  | 47 |  | 51 |  | 46 |
| Average Investment Size at Cost | \$ | 21.5 | \$ | 21.6 | \$ | 22.1 | \$ | 22.3 | \$ | 22.4 | \$ | 22.1 | \$ | 21.3 |  | 1.6 |
| Yield on Income Producing Capital at Cost |  | 12.4\% |  | 12.2\% |  | 12.2\% |  | 12.4\% |  | 12.1\% |  | 11.7\% |  | 12.0\% | I | 12.0\% |
| Yield on Senior Secured Loans at Cost |  | 11.7\% |  | 11.6\% |  | 11.4\% |  | 11.5\% |  | 11.5\% |  | 10.9\% |  | 11.4\% | I | 11.4\% |
| Yield on Other Debt Securities at Cost |  | 13.8\% |  | 13.5\% |  | 13.5\% |  | 13.6\% |  | 13.2\% |  | 13.2\% |  | 13.0\% |  | 12.9\% |

$\qquad$

## Select Historical Financial Information



[^0]$\qquad$

## Portfolio Composition

| Portfolio Purchases by Investment Type |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | 6/30/12 | 9/30/12 | 12/31/12 | 3/31/13 | 6/30/13 | 9/30/13 | 12/31/13 | 3/31/14 |
| Senior Secured Loans | \$ 81.1 | \$ 15.3 | \$ 34.2 | \$ 20.2 | \$ 168.1 | \$ 108.3 | \$ 80.7 | [ \$-48.5 |
| Senior Secured Notes | 23.0 | - | 19.9 | 25.5 | 9.7 | 0.3 | 9.2 | 1-1 |
| Subordinated / Unsecured Debt | 43.5 | 0.1 | 21.1 | 0.1 | - | 5.4 | 73.3 | I 0.71 |
| Preferred Equity | - | 0.7 | - | 0.1 | 5.3 | 8.1 | 0.9 | - 5.51 |
| Common Equity | 0.4 | - | - | 0.1 | 2.7 | 11.0 | 4.1 | - 8.3 |
| LP/LLC Interests | 0.2 | - | 3.5 | - | - | - | - | 1 - 1 |
| Equity Warrants | - | 0.7 | - | - | - | - | 0.6 | - |
| Total New Investments at Cost ${ }^{(2)}$ | \$ 148.2 | \$ 16.8 | \$ 78.7 | \$ 46.0 | \$ 185.8 | \$ 133.1 | \$ 168.8 | [\$_63.0 |
| Net Investments |  |  |  |  |  |  |  |  |
| \$ in millions | 6/30/12 | 9/30/12 | 12/31/12 | 3/31/13 | 6/30/13 | 9/30/13 | 12/31/13 | 3/31/14 |
| New Investments at Cost ${ }^{(2)}$ <br> Sales, Repayments, Other Exits at Cost | $\begin{array}{r} \$ 148.2 \\ \\ \\ \hline \end{array}$ | $\begin{array}{cc} \$ & 16.8 \\ & (82.3) \\ \hline \end{array}$ | $\begin{array}{r} \$ 78.7 \\ \quad(111.3) \\ \hline \end{array}$ | $\begin{array}{r} \$ 46.0 \\ (104.2) \\ \hline \end{array}$ | $\begin{array}{r} \$ 185.8 \\ (199.1) \\ \hline \end{array}$ | $\begin{array}{r} \$ 133.1 \\ \\ \\ \hline \end{array}$ | $\begin{array}{r} \$ 168.8 \\ \quad(123.3) \\ \hline \end{array}$ | $\left\lvert\, \begin{array}{r} \text { \$ } 63.0 \\ \hline(188.0) \end{array}\right.$ |
| Net New Investments at Cost | \$ 67.7 | \$ (65.5) | \$ (32.6) | \$ (58.2) | \$ (13.3) | \$ 117.1 | \$ 45.5 | \$ (125.0) |
| Number of New Portfolio Company Investments | 2 | - | 2 | 1 | 2 | 9 | 9 | 4 |
| Number of Portfolio Company Exits | 4 | 3 | 5 | 4 | 5 | 3 | 5 | I._-_91 |

Please see Notes to the Investor Presentation on page 15
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## Portfolio Composition

| \$ in millions | 6/30/12 |  | 9/30/12 |  | 12/31/12 |  | 3/31/13 |  | 6/30/13 |  | 9/30/13 |  | 12/31/13 | 3/31/14 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Senior Secured Loans | \$ | 649.4 | \$ | 644.2 | \$ | 556.5 | \$ | 499.4 | \$ | 455.8 | \$ | 548.3 | \$ 527.2 |  | \$ 503.4 ! |
| Senior Secured Notes |  | 174.8 |  | 174.7 |  | 193.9 |  | 218.8 |  | 218.1 |  | 218.4 | 226.7 |  | 168.9 ! |
| Subordinated / Unsecured Debt |  | 216.4 |  | 146.5 |  | 167.6 |  | 143.2 |  | 117.8 |  | 123.2 | 196.9 |  | 197.2 \| |
| Preferred Equity |  | - |  | 1.1 |  | 5.8 |  | 6.9 |  | 32.6 |  | 38.1 | 24.9 |  | 30.01 |
| Common Equity |  | 70.9 |  | 72.4 |  | 72.3 |  | 78.7 |  | 100.7 |  | 125.6 | 143.4 |  | 129.1 \| |
| LP/LLC Interests |  | 44.4 |  | 43.8 |  | 49.0 |  | 58.0 |  | 61.6 |  | 60.8 | 68.4 |  | 69.6 |
| Equity Warrants |  | 9.7 |  | 11.3 |  | 16.3 |  | 17.9 |  | 22.5 |  | 24.8 | 30.6 |  | 7.9 |
| Total Invested Assets at FMV | \$ | 1,165.5 |  | ,094.0 | \$ | 1,061.6 | \$ | 1,022.8 | \$ | 1,009.2 | \$ | 1,139.1 | \$ 1,218.0 |  | \$1,106.1 |
| Total Investment Portfolio at Fair Value ${ }^{(7)}$ |  | 6/30/12 |  | 30/12 |  | 2/31/12 |  | /31/13 |  | /30/13 |  | /30/13 | 12/31/13 |  | 3/31/14 |
| Senior Secured Loans |  | 55.7\% |  | 58.9\% |  | 52.4\% |  | 48.8\% |  | 45.2\% |  | 48.1\% | 43.4\% |  | 45.5\% |
| Senior Secured Notes |  | 15.0\% |  | 16.0\% |  | 18.3\% |  | 21.4\% |  | 21.6\% |  | 19.2\% | 18.6\% |  | 15.3\% |
| Subordinated / Unsecured Debt |  | 18.6\% |  | 13.4\% |  | 15.8\% |  | 14.0\% |  | 11.7\% |  | 10.8\% | 16.1\% |  | 17.8\% |
| Preferred Equity |  | 0.0\% |  | 0.1\% |  | 0.6\% |  | 0.7\% |  | 3.2\% |  | 3.4\% | 2.0\% |  | 2.7\% |
| Common Equity |  | 6.1\% |  | 6.6\% |  | 6.8\% |  | 7.7\% |  | 10.0\% |  | 11.0\% | 11.8\% |  | 11.7\% |
| LP/LLC Interests |  | 3.8\% |  | 4.0\% |  | 4.6\% |  | 5.7\% |  | 6.1\% |  | 5.3\% | 5.6\% |  | 6.3\%\| |
| Equity Warrants |  | 0.8\% |  | 1.0\% |  | 1.5\% |  | 1.7\% |  | 2.2\% |  | 2.2\% | 2.5\% |  | 0.7\% |

## Portfolio Composition



- As of March 31, 2014, senior debt comprised 60.8\% of the total portfolio ${ }^{(7)}$ at fair market value


## Portfolio Composition

## Portfolio Composition by Industry at Fair Market Value



## Portfolio Evolution

## Quarterly Cost / FMV / Borrowings ${ }^{(8)}$



|  | 2007 | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cost | $\$ 1,161.0$ | $\$ 1,241.1$ | $\$ 1,058.7$ | $\$ 995.1$ | $\$ 1,097.9$ | $\$ 1,037.3$ |
| FMV | $1,103.8$ | 932.1 | 850.7 | 889.5 | $1,049.0$ | $1,061.6$ |
| Borrowings | 381.3 | 426.0 | 296.0 | 170.0 | 343.0 | 346.9 |
| FMV \% Cost | $95.1 \%$ | $75.1 \%$ | $80.3 \%$ | $89.4 \%$ | $95.5 \%$ | $102.3 \%$ |
| Borrowings \% FMV | $34.5 \%$ | $45.7 \%$ | $34.8 \%$ | $19.1 \%$ | $32.7 \%$ | $32.7 \%$ |


| NAV per share | $\$$ | 13.78 | $\$$ | 9.23 | $\$$ | 9.55 | $\$$ | 9.62 | $\$$ | 9.58 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Share Price | $\$$ | 15.28 | $\$$ | 9.86 | $\$$ | 8.52 | $\$$ | 11.06 | $\$$ | 8.16 |
| Share Price / NAV per share |  | $110.9 \%$ | $106.8 \%$ |  | $89.2 \%$ | $115.0 \%$ |  | $85.2 \%$ | 108.06 |  |


| $\$$ | 9.47 | $\$$ | 9.37 | $\$$ | 9.38 | $\$$ | 9.54 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ | 10.00 | $\$$ | 9.36 | $\$$ | 9.48 | $\$$ | 9.33 |
| $105.6 \%$ |  | $99.9 \%$ | $101.1 \%$ |  | $97.8 \%$ |  |  |

[^1]
## Asset Coverage

## Quarterly Borrowings ${ }^{(8)}$



- \$252.1 million in excess asset coverage (1:1 test) ${ }^{(9)}$
- Credit facility availability of $\$ 250.0$ million


## Reconciliation of Net Investment Income

GAAP Basis:
Net Investment Income
Net Increase in Net Assets from Operations
Addback: GAAP incentive management
fee expense based on Gains
Addback: GAAP incentive management
fee expense based on Income
Pre-Incentive Fee ${ }^{(3)}$
Net Investment Income
Net Increase in Net Assets from Operations
Less: Incremental incentive management
fee expense based on Income
As Adjusted ${ }^{(3)}$
Net Investment Income
Net Increase in Net Assets from Operations


Current Market Environment

## The Middle Market Offers More Attractive Opportunities for Investors

## General Characteristics

$\checkmark$ Typically $\$ 50$ million to $\$ 1$ billion in revenues
$\checkmark$ Fundamental credit analysis comparatively more important
$\checkmark$ If rated, rating agencies likely assign lower rating
$\checkmark$ Middle-market investments typically include inherent structural and credit protections
$\checkmark$ High level of acquisition activity (realization opportunities)

Middle Market Leveraged Loans Outstanding


## Benefits

$\checkmark$ Attractive yields
$\checkmark$ Conservative capital structures
$\checkmark$ Strong recovery rates
$\checkmark$ Smaller investor groups and active lender involvement
$\checkmark$ Involvement of equity sponsors
$\checkmark$ Issuer diversification



Source: Standard \& Poor’s LCD High End Middle Market Lending Review Q1 2014.

## Notes to the Investor Presentation

## Notes to the Investor Presentation

${ }^{(1)}$ Income statement data per share excludes the impact of diluted weighted average shares outstanding.
${ }^{(2)}$ Includes PIK interest and dividends earned during the period presented.
${ }^{(3)}$ As Adjusted: Amounts are adjusted to remove the incentive management fee expense based on Gains, as required by GAAP, and to include only the incremental incentive management fee expense based on Income. The incremental incentive management fee is based on each trailing four-fiscal quarter period, applied to the current quarter's incremental earnings, and without any reduction for incentive management fees paid during the prior three quarters. Amounts reflect the Company's ongoing operating results and reflect the Company's financial performance over time.

Pre-Incentive Fee: Amounts are adjusted to remove all incentive management fees. Such fees are calculated but not necessarily due and payable at this time.
${ }^{(4)}$ Excludes portfolio company investments below $\$ 5.0$ million.
${ }^{(5)}$ Balance sheet per share data utilizes total shares outstanding at end of period.
${ }^{(6)}$ Debt adjusted for cash and cash equivalents.
${ }^{(7)}$ Total investment portfolio excludes cash and cash equivalents.
${ }^{(8)}$ Borrowings consist of debt, as listed in public filings.
${ }^{(9)}$ Asset coverage ratio was 255\% as of March 31, 2014.
Note: Schedules may diverge from public financials due to rounding.


[^0]:    Please see Notes to the Investor Presentation on page 15

[^1]:    \$ 9.59
    \$ 9.17
    95.6\%

